

NORTHERN COMMUNITY MEDIATION MINUTES BOARD OF DIRECTORS' MEETING December 19, 2018 Online

The mission of Northern Community Mediation is to help people meaningfully resolve conflicts in Charlevoix and Emmet Counties

The Executive Director Jane Millar sent an e-mail to the 2018 board members with the proposed budget along with an explanation. The 2019 board of directors was copied on this e-mail for their information.

An electronic vote was taken of the 2018 board of directors. All board members voted to approve the proposed budget.

PROPOSED BUDGET 2019

| INCOME CATEGORY | MONTH | 2019 YTD | 2019 Budget | 2019 Project | 2018 Budget |
|--|-------|----------|-------------|--------------|-------------|
| CDRP Funds | | | 73,050.41 | | 46,328.13 |
| Agency Funds | | | 70,000.11 | | 40,020.10 |
| A. Charlevoix County | | | 37,000.00 | | 37,000.00 |
| B. Emmet County | | | 33,420.00 | | 33,420.00 |
| C. VORP Charlevoix | | | 11,000.00 | | 11,000.00 |
| D. VORP Emmet | | | 11,000.00 | | 11,000.00 |
| E. CDP Charlevoix | | | 8,000.00 | | 8,000.00 |
| E.Fees for Service | | | 8,500.00 | | |
| F. ACVS Fees | | | 3,900.00 | | 8,500.00 |
| G. SPED Fees | | | 8,000.00 | | 7,600.00 |
| H. Donations | | | 8,000.00 | | 6,650.00 |
| I. Donor Campaign | | | 7,000.00 | | 6 000 00 |
| J. Boyne City High School | | | 19,200.00 | | 6,000.00 |
| K. Theatre Party Petoskey | | | 19,200.00 | | |
| 1. Sponsorships | | | 8,450.00 | | 7 400 00 |
| 2. Ticket Sales | | | 2,850.00 | | 7,400.00 |
| 3. Other | | | 400.00 | | 3,200.00 |
| L. Theatre Party Charlevoix | | | 400.00 | | 1,100.00 |
| 1. Sponsorships | | | 3,900.00 | | 2 400 00 |
| 2. Ticket Sales | | | 1,200.00 | | 3,400.00 |
| 3. Other | | | | | 1,600.00 |
| M. Reimbursement/Rebate | | | 400.00 | | 500.00 |
| N. Interest | | | 200.00 | | 222.22 |
| O. Training | | | 300.00 | | 300.00 |
| 1. 40-Hour | | | 0.000.00 | | |
| 2. Advanced | | | 6,600.00 | | 222.22 |
| Grants | | | | | 600.00 |
| A. Charlevoix Foundation | | | 4 000 00 | | 0.470.00 |
| | | | 1,000.00 | | 2,470.00 |
| B. Petoskey Foundation C. Charlevoix Lions | | | 600.00 | | 2,470.00 |
| | | | | | |
| D. Revenue Sharing E. Women's Club | | | | | |
| Transfer from Savings | | | | | |
| TOTAL INCOME | 0.00 | 0.00 | 004 770 44 | | |
| TOTAL INCOME | 0.00 | 0.00 | 234,770.41 | 0.00 | 187,538.13 |
| In Kind | | | | | |
| A. Accounting Services | | | 350.00 | | 350.00 |
| B. Volunteer Mediators | | | 125,000.00 | | 160,000.00 |
| C. Volunteer Labor | | | 120,000.00 | | 100,000.00 |
| D. Volunteer Training | | | 450.00 | | 300.00 |
| E. Mediation Locations | | | 5,000.00 | | 5,000.00 |
| F. Rent | | | 15,600.00 | | 15,600.00 |
| G. Equipment/Supplies | | | 200.00 | | 200.00 |
| H. Cell Phone | | | 1,600.00 | | 1,733.00 |
| I. Theatre Party Petoskey | | | 4,340.00 | | 3,600.00 |
| J. Theatre Party Charlevoix | | | 1,000.00 | | 1,000.00 |
| K. Training Locations | | | 500.00 | | 500.00 |
| L. Mileage | | | 500.00 | | 500.00 |
| M. GoToMyPC | | | 450.00 | | 287.40 |
| N. Executive Director | | | 2,210.00 | | 3,000.00 |
| O. 25th Anniversary | | | _, | | 4,404.00 |
| N KIND INCOME | 0.00 | 0.00 | 157,200.00 | 0.00 | 196,474.40 |
| | | | | | |
| TOTAL + IN KIND INCOME | 0.00 | 0.00 | 391,970.41 | 0.00 | 384,012.53 |

| EXPENSE CATEGORY | MONTH | 2019 YTD | 2019 Budget | 2019 Project | 2018 Budget |
|-----------------------------------|-------|----------|----------------------|--------------|-------------|
| 1. Personnel | | | | | - |
| A. Salaries | | | 158,200.00 | | 111,603.00 |
| B. FICA | | | 12,102.30 | | 8,537.63 |
| C. Worker's Compensation | | | 455.00 | | 455.00 |
| D. Unemployment | | | 1,350.00 | | 1,080.00 |
| E. Insurance/Education | | | 6,650.00 | | 7,500.00 |
| 2. Accounting | | | 4,700.00 | | 4,150.00 |
| 3. Advertising | | | 2,513.00 | | 1,735.00 |
| 4. Charlevoix Office | * | | 2,010.00 | | 1,700.00 |
| A. Rent | | | 1,200.00 | | 1,200.00 |
| B. Telephone | | | 480.00 | | 225.00 |
| 5 Communications | | | 100.00 | | 220.00 |
| A. Telephone | | | 1,680.00 | | 2,300.00 |
| B. Internet | | | 840.00 | | 780.00 |
| 6. Contractual | | | 4,121.60 | | 5,045.00 |
| 7. Equipment | | | 4, 12 1.00 | | 5,045.00 |
| A. Purchase | | | 2,511.90 | | 2 000 00 |
| B. Repair & Maintenance | | | 2,511.90 | | 2,000.00 |
| 8. Insurance | | | | | |
| A. Employment Practices | | | | | 224.00 |
| B. Directors, Officers, Emp.Prac. | | | 1,474.00 | | 1,270.00 |
| C. Commercial Umbrella | | | 300.00 | | 300.00 |
| D. Business Protection | | | 430.00 | | 430.00 |
| 9. Occupancy - Rent | | | 7,800.00 | J. | 6,000.00 |
| 10. Other | | | 7,000.00 | | 0,000.00 |
| A. Board | | | 821.00 | | 709.00 |
| B. Executive Director | | | 3,372.11 | | 3,480.00 |
| C. Hospitality | | | 861.00 | | 493.00 |
| D. Licenses, Fees, Dues | | | 1,310.00 | | |
| E. PD | | | 750.00 | | 1,055.00 |
| F. Staff Retreat | | 1 | 210.00 | | 2,000.00 |
| G. Theatre Party Petoskey | | | 2,475.00 | | 225.00 |
| H. Theatre Party Charlevoix | | | 2,020.00 | | 2,180.00 |
| I. 25th Anniversary | | | 2,020.00 | | 2,195.00 |
| 11. Postage | | | 1 900 00 | | 7,713.00 |
| 12. Printing | | | 1,800.00 2,800.00 | , | 1,800.00 |
| 13. Reimbursement | | | 2,800.00 | | 2,500.00 |
| 14.Supplies | | | 4,000.00 | | 2 000 00 |
| 15. Training | | | 4,000.00 | | 3,000.00 |
| A. 40-Hour | | | 1,500.00 | | |
| B. Advanced | | | 1,300.00 | | 500.00 |
| C. General Civil | | | | | 500.00 |
| 16. Travel | | | | | |
| A. Lodging | | | 780.00 | | 600.00 |
| B. Meals | | | 252.00 | | 252.00 |
| C. Mileage | | | 5,011.50 | | 4,001.50 |
| D. Other | | | 5,511.50 | | 4,001.30 |
| TOTAL EXPENSES | 0.00 | 0.00 | 234,770.41 | 0.00 | 187,538.13 |
| 16.Gain (Loss) | 3.30 | 0.50 | 204,770.41 | 0.00 | 107,330.13 |
| Comparison of Income & Expenses | | | | | 187,538.13 |

Dear Board Members.

Attached is the proposed budget for 2019. The vote for approval of the budget is done by the 2018 board of directors. In order to do an electronic vote for approval, I need 100% response, as well as a unanimous vote. If that does not happen, then we will have to call a special meeting in order to approve the budget. This is by Michigan law for non-profits. The rationale behind this ruling relates to the fact that if someone were not to approve, then a serious conversation would have to take place, and that is difficult to do via e-mails. Therefore, please respond to this e-mail and reply all so that everyone sees how the vote is going. Even though it would be convenient not to have to have an in person meeting, it is important that you not vote in the affirmative simply to avoid such a meeting. Also, if you have any questions prior to casting your vote, please feel free to ask those questions. If you do so, again reply all.

I realize that this is short notice, but I did not get the amount of funding from the state until a little over a week ago. The numbers for each of the line items re not randomly selected. Within each of the line items, I have to show how the total amount of the line item has been calculated. That takes considerable time and thought.

Please, respond with your vote by 5:00pm Wednesday, December 19. If I do not receive a vote from all of you and if that vote is not unanimous, we will have a special meeting at 8:15am on Thursday, December 20. I have copied new board members Nikki Devitt, Lisa Watson and Iza Babinska on this e-mail. Even though they cannot cast a vote since they technically are not yet board members, I felt it was important that they understand the budget. An explanation of the proposed budget is below:

GENERAL COMMENT

• In developing the budget, I am conservative on the income side and aggressive on the expenditure side. In other words, at the end of the year, there is a likelihood that the actual income will be greater than expected and the expenses less than anticipated.

INCOME

- CDRP Funds This amount is considerably more than in the past. That is due to the fact that the legislature approved a line item in the state budget of \$425,000 to go towards the Citizen Dispute Resolution Program (CDRP). This is in addition to the court filing funding that the centers receive.
- Although we were not successful in getting additional funding from Emmet
 county, they were very generous to us because unlike many of the other
 expenditures of the county were cut. In other words, our efforts were successful
 because they obviously listened to our explanations of the need for additional
 funding.
- The \$19,200 from Boyne City High School is a reimbursement for the salary for the Restorative Practices Coordinator that is an employee of NCM. This

- arrangement works out well because with his being employed by NCM, we are able to count all of the cases that he handles in the high school.
- Normally, I do not include any projected income from grants because that is not a
 sure thing. However, I am very confident that we will be able to get funding for
 the design and printing of a bullying, coloring book from the two local
 foundations or one of the service clubs. Also, we waive all fees if one of our
 clients is a Veteran. The Charlevoix County Community Foundation has a donor
 advised fund strictly for Veterans. Therefore, the CCCF reimburses us for those
 waivers.

EXPENSES

- Do not go into shock over the huge jump in salaries. You may recall that the legislature generally has funds that are not allocated at the time of the state budget's being approved. The Directors of the CDRP centers appealed to the legislators to allocate some of that money to the CDRP. Of that funding, NCM received \$38,000 which I used to supplement salaries of staff that was spread over the middle of 2017 and end of 2018. Additionally, a small portion of the Restorative Practices grant was allocated to go towards salaries of NCM staff. At the time, the staff was made very aware of the fact that once that funding was depleted, there was no guarantee that their salaries would be able to be sustained at that level. Fortunately, I did not have to cut their salaries. In fact, although not a lot, I was able to increase both case managers salaries by around \$1,000.
- There is an increase in rent for the Petoskey office. St. Francis is now charging us \$650 per month rather than \$500.
- Our personnel policies include the fact that each employee can receive up to \$2,500 for insurance and educational expenses. This would normally be \$7,500, but the one case manager will be leaving the end of the summer to go to law school. Therefore, her amount has been prorated. The person replacing her will not be eligible until January 2020.

IN KIND

• In the non-profit world, in kind donations are important for two reasons. First, if we did not have the in kind, our budget would be significantly ion the red. We would be out of business. Second, in kind is important to granting agencies because it shows the support for the organization.

I think that covers it. Again, please feel free to ask any questions or raise any concerns you may have. Remember to cast your vote by 5:00pm on Wednesday, December 19.